



April 20, 2012

Metzger, Inc.
4955 Chestnut Ridge Rd.
Orchard Park, NY 14127

Attn.: Mr. Peter R. Metzger
Re: The Elms Historic Hotel Project, Excelsior Springs, Missouri

Dear Peter,

Widewaters has utilized your firm for our flooring procurement needs numerous times over the past twenty years and your firm has consistently delivered our flooring and service needs with a high level of success. Our most recent hotel renovation at The Elms Resort in Excelsior Springs, Missouri yet is another Widewaters project that can be added to your firm's list of successful delivery.

The true partnership approach you deliver to managing our projects is one that provides excellent service, on time delivery of all data, well organized and open book, terrific project management that is far and away more client protective than what we have received in the past from the larger "national" purchasing firms.

Bottom line is your firm's focus on the client, pro-actively solving any problems as our advocate has earned Metzger, Inc. the long-term relationship we have.

Thank you, we are happy to recommend your firm and team.

Sincerely,

Stephen A. Ranieri
Vice-President