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November 12, 2014

Metzger, Inc.
4955 Chestnut Ridge Rd.
Orchard Park, NY 14127

Attn.: Mr. Peter Metzger

Re: SUNY Broome Community College Student Housing Project, 336 Bed Project
Binghamton, NY

Dear Peter,

On behalf of SUNY Broome Community College, I wanted to thank you and your firm for the successful furniture procurement process on our new 336 bed Student Housing Project. This is the first housing project here at SUNY Broome, and your firm's mentorship was professional, very helpful and appreciated.

Metzger, Inc.'s management of the vendor selection process provided the appropriate parties here at the College with a real understanding and education of the offers, construction quality, style and capabilities from the vast array of suppliers.

The "short listed" vendor presentations hosted and guided by you allowed us to make truly educated selections. We were pleased that you were able to bring excellent providers to us and also ensure significant savings for us. These savings went a long way toward helping us purchase a much needed second elevator in the building. Your firm's grasp of a "better" procurement process made life easy. We had quality offers delivered apples to apples through the bid documents Metzger, Inc. created.

Your upbeat personal involvement created a positive atmosphere; an easy give and take environment created with the suppliers and our staff that allowed a positive experience. This is not always available in today's world and we appreciated it very much.

Overall, we were very pleased with our experience with your firm, Peter, and would look forward to working with you again in the future. I would also be happy to have any SUNY or other user contact me directly relative to your firm's excellent capabilities.

Sincerely,

Debra A. Morello
Vice President, Student & Economic Development