

July 30, 2010

Metzger, Inc.
4955 Chestnut Ridge Rd.
Orchard Park, NY 14127

Attn.: Mr. Peter Metzger

Re: SUNY Buffalo State College – 500 Bed Student Housing
Multi-Scope Procurement, Furniture, Appliances and Lighting

Dear Peter,

We at LP Ciminelli are happy to acknowledge your firm's efforts on the above noted project.

Metzger, Inc. delivered:

- Savings after payment of your fee, of 30% on a \$1.5 million dollar package
- A well designed and managed RFP that delivered a vast array of capable bidders creating top notch competition
- Managed detailed vendor presentations allowing a true understanding of the offers for look and quality and guided the process to provide the client the best available package
- Provided well constructed spreadsheets exposing every offer from every vendor at cost
- Acted as the client's liaison with the design group to manage the clients selected pieces through the "finish" portion of the job (stains, laminate colors, fabrics, etc.)

Metzger, Inc.'s services absolutely added value, saved time, saved money and allowed the client an opportunity to have a complete, level field understanding of the options available.

Sincerely,



Mark D. Ceppaglia
Senior Project Manager
LPCiminelli Inc.