



HUEBER-BREUER CONSTRUCTION CO., INC.
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OFFICE: 315-476-7917 FAX: 315-476-7990

September 16, 2014

Metzger, Inc.
4955 Chestnut Ridge Rd.
Orchard Park, NY 14127

Attn.: Mr. Thomas Metzger

Re: Creekwalk Commons Student Housing Project, 75 Unit (149 Bed) – Syracuse NY

Dear Tom,

On behalf of Heuber Breuer Construction Company, Inc., I wanted to thank you and your firm for the successful procurement process that was implemented on our Creekwalk Commons Student Housing Project. The combination of in-depth industry knowledge, extensive marketplace relationships, and strong customer service secured us great value on this project.

Retained to manage the procurement of seven (7) scopes of work (*Furniture, Flooring, Kitchen/Bath Cabinetry, Granite Countertops, Appliances, Televisions, and Window Shades*), we received anywhere from six (6) to fifteen (15) qualified bids in each scope. With each scope our relationship with your firm helped secured a significant amount of savings, while still providing us high quality, capable products, and saving us a great deal of internal time.

Your successful program is focused on providing a project all of the tools necessary for the provision of value, such as:

- Management of the entire procurement process from conception, to delivery.
- Well-constructed RFP documentation crafted to collect all appropriate market options, from all viable suppliers in a competitive, open book process
- Established relationships with major market suppliers, providing our project real economy of scale, and access to products/vendors traditionally not available in our local marketplace
- Extensive product knowledge provided to the project allowed for a real understanding of our purchase
- Comprehensive overview and coordination of product delivery post purchase with both the project team, and subcontractors
- General attention to detail at all stages of the project, consistently delivering required results.

Overall, we were very pleased with our experience with your firm at Creekwalk Commons, and look forward to working with you again in the future.

Sincerely,

Charlie Breuer
Hueber-Breuer Construction Company, Inc