



Blue Shield
of Northeastern New York

187 WOLF ROAD, PO BOX 15013, ALBANY, NY 12212

HEALTH NOW FLEX • HEALTH PLUS • TRADITIONAL BLUE

March 31, 2000

Mr. Peter R. Metzger
President
Metzger, Inc.
4955 Chestnut Ridge Road
Orchard Park, NY 14127

Dear Peter,

It is with great pleasure that I write this letter of recommendation for Metzger Inc. In working with you over the last year Peter, you saved Blue Shield of Northeastern New York considerable time and money by assisting in the selection of carpet colors for our facility. You then negotiated the best prices with the carpet mills, and delivery dates that met my needs. The installation of this carpet was performed by a local Company and when I had an issue with this installer, you evaluated the situation and provided the solution, thus eliminating my problem.

Peter you and your staff are very knowledgeable of the carpet industry and were accessible to me from beginning to end of this project. I wish every project of this magnitude could run as smoothly as this did and I would be happy to be a reference for you.

I look forward to working with you in the future.

Sincerely,

A handwritten signature in cursive script that reads "Pat Tarrant".

Patricia Tarrant
Manager
Administrative Services