



1300 Elmwood Avenue  
Buffalo, NY 14222-1095  
www.buffalostate.edu

June 8, 2010

Metzger, Inc.  
4955 Chestnut Ridge Rd.  
Orchard Park, NY 14127

Attn.: Mr. Peter Metzger

Re: Procurement Results – SUNY Buffalo State, 500 Bed Student Housing

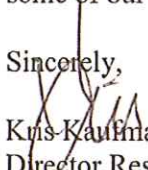
Dear Peter,

Per our phone discussion yesterday, I am happy to share some additional results of your firm's efforts on our "Buffalo State Foundation" based and funded 500-bed student housing apartment project.

While the unit prices and totals your RFP generated saved us considerable dollars when compared to our carried budgets, you also may be interested to know that both your furniture and lighting RFP's exposed pricing that is substantially better than the pricing we must utilize through the NY State Contract and/or the DASNY Term Contracts process.

While we are obligated to utilize NY State Contract or the DASNY Term Contracts outside of any Foundation funded projects, we are very impressed with what your program delivered and will certainly begin to explore how we might use your firm on some of our conventional purchasing.

Sincerely,

  
Kris Kaufman  
Director Residence Life  
Buffalo State