



CIMINELLI

January 20, 2000

Peter R. Metzger
President
Metzger, Inc.
4955 Chestnut Ridge Road
Orchard Park, New York 14127

REF. Univera Healthcare Corporate Headquarters
205 Park Club Lane

Dear Peter:

At the start of the Univera Headquarters project, which encompassed nearly 13,000 yards, our client had a particular pre-selected carpet product in mind, color boards were done and accepted, wall coverings chosen, etc. Metzger, Inc.'s program, even when brought in late, was able to create a competitive environment that created a sense of urgency on the "selected" supplier to become very aggressive in their pricing or risk losing the job.

Metzger, Inc.'s consulting and guidance on how to achieve the desired end result, product wise, as well as achieving the "right" price through level field bidding by the carpet suppliers, continues to impress our firm and our clients.

Your efforts are appreciated. Ciminelli Development Company, Inc. will continue to utilize the expertise Metzger, Inc. provides.

Sincerely,

Roy Olsen
Director of Interior Construction

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Ciminelli Development Company, Inc.

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