

SCHNEIDER
DEVELOPMENT, LLC

March 30, 2010

Peter Metzger
Metzger, Inc.
4955 Chestnut Ridge Rd.
Orchard Park, NY 14127

Re: Procurement Services at the LOFTS AT 136

Dear Peter:

I want to thank you for the terrific job you and the Metzger Inc. team did for us on the furniture procurement project for the LOFTS AT 136.

I must admit that when you first came forward suggesting that you could improve the pricing proposals we had already received I was skeptical. I am still amazed at how aggressive the bidders became once you got involved. Not only was the price we paid much more affordable but I believe that the product we have purchased is also superior to what we were originally contemplating.

Your professional approach to this process made it easy for my staff to complete the furnishings selection and purchase process. Information was always presented in clear and concise fashion allowing me to make informed and timely decisions. The interview and product review process was smooth and extremely informative. Follow up on product selection tweaks and overall communication with the furniture manufacturer has consistently been well documented and complete.

My only regret is that we did not utilize your services for more of our project purchasing needs. I very much look forward to our next project so that we can begin working with you earlier on a broader procurement package.

Best wishes to you and your team and thank you again for a job well done.



Jake Schneider, AIA
President
Schneider Development, LLC